

Michelin x Rider Group **Daytona Bike Week Activation FINAL REPORT** (prepared March 2025)







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Project Description





"A digital and social activation before, during, and post Daytona Bike Week with the primary goal of brand and product awareness, highlighting Michelin as a leader in innovation, a long-time partner in riding adventures and the latest product launch: Michelin Road W GT. Also cover Partner Day with Harley-Davidson. The Rider team will engage in pre-show teaser content, during show content capture, editing and posting (with support from Michelin team), and post-show wrap-up content."

Activation Scope





- Social media/digital coverage of Daytona Bike Week before, during, and after the event on Rider Group's channels (Rider, American Rider, and Woman Rider)
 - Pre-event: Feb. 24-27
 - Bike Week: Feb. 28-Mar. 9 (incl. Partner Day w/ H-D on Mar. 8)
 - Post-event: Mar. 10 & beyond
- Behind-the-scenes coverage at 2025 Harley-Davidson press launch (Feb. 25-26), with emphasis on models with Michelin OE tires
- Behind-the-scenes coverage at Honda Gold Wing 50 Anniversary press launch (Feb. 26-Mar. 1), with emphasis on Road W GT as new replacement tire
- Post-event long-form articles (digital & print) about Daytona Bike Week, with emphasis on Michelin products/activities

Activation Impact







• <u>Total reach</u>: 366,422

- Social media total reach: 337,293
- Web post total views: 15,135
- YouTube total views + podcast listens: 13,994
- Social media posts with Michelin handle and tags: 178
 - Instagram posts: 98
 - Including 3 collaboration posts with Michelin's global IG channel
 - Facebook posts: 80
- Web posts and YouTube videos: 9

Activation Insights







- At Daytona Bike Week, custom bikes are king
 - Photos & reels of custom bikes got the most views and the widest reach
 - Highlighting more custom bikes in a unique and engaging way will generate more interactions
- On Instagram, reels are king
 - Reach per post was 7.2x higher on Instagram than on Facebook
- On Facebook, photos are king
 - Reach per post was 2.1x higher on Facebook than on Instagram
- Engagement rate* is typically higher on Instagram than Facebook
 - Rider: 7.1% IG vs 0.7% FB
 - American Rider: 4.3% IG vs 1.3% FB
 - Woman Rider: 2.1% IG vs 3.5% FB

*Engagement rate = interactions/reach x 100

Lessons Learned







More pre-activation planning is needed

- More lead time prior to activation to get on the same page
- Clarify process prior to activation (e.g., approval of posts, verbal consent, coordination with Michelin channels)
- Outline expectations about types of posts (photos vs reels), content (event vs product), paid boosting, etc.

Better define measures of activation success

- How does Michelin assess whether its business and communication objectives where achieved?
- How do KPIs map to these objectives?
- How does the Rider Group know whether its activation was successful?

Activation Tracking

• A shared Google Sheet was used to track each step of the project

Bike Week Activation 🗸 屇										
Tr Task 🗸	 Status 	~	Review Text/Photos	~	🖸 Owner 🗸 🗸	Post Category	~	菌 Due date 🗸	TT Notes 🗸	TT Comments
Carousel social media post	Completed	*	Approved	*	Greg Drevenstedt 🔻	Pre-event	*	2/25/2025	RR-AR-WR	Gearing up for Bike Week
Spring promotion social media post	Completed		Approved	+	Allison Parker 💌	Spring Promotion	-	2/26/2025	RR-AR-WR	Spring promotion w/ four images
Harley press launch social media post	Completed	*	Approved	٠	Kevin Duke 🔹	Collab w/ Global IG	-	2/26/2025	RR-AR-WR	Harley Softails w/ Michelin Scorcher tires
Gold Wing press launch social media post	Completed	•	Approved	*	Greg Drevenstedt 💌	Pre-event	*	2/27/2025	RR-WR	Gold Wings at Barber + Hondas w/ Michelins
In-feed social media post	Completed	*	Approved	٠	Greg Drevenstedt 💌	Bike Week	*	2/28/2025	RR-AR-WR	Tire Care Tips
Story social media post	Completed	*	Approved	+	Greg Drevenstedt 💌	Bike Week	*	2/28/2025	Notes	Honda 50th Anniversary Gold Wing Ride
Gold Wing press launch social media post	Completed	*	Approved	٠	Greg Drevenstedt 💌	Bike Week	*	2/28/2025	Only RR	Bike Week arrival & Michelin Man
In-feed social media post	Completed		Approved	*	Greg Drevenstedt 💌	Bike Week	*	3/1/2025	RR-AR-WR	Harley Launch Wrap-Up
Carousel social media post	Completed	*	Approved	٠	Greg Drevenstedt 💌	Bike Week	*	3/1/2025	RR-AR-WR	Daily wrap-up
Story social media post	Completed	*	Approved	*	Greg Drevenstedt 💌	Bike Week	*	3/1/2025	RR only	Michelin Man
Reel social media post	Completed	*	Approved	٠	Greg Drevenstedt 💌	Bike Week	*	3/1/2025	RR only	Michelin Man
In-feed social media post	Completed	*	Approved	*	Greg Drevenstedt 💌	Bike Week	*	3/2/2025	RR-AR-WR	Michelin Tire Experts
Story social media post	Completed	*	Approved	•	Greg Drevenstedt 💌	Bike Week	*	3/2/2025	RR-AR-WR	Main Street
Reel social media post	Completed	*	Approved	*	Greg Drevenstedt 💌	Bike Week	*	3/2/2025	RR-AR-WR	Custom bagger w/ Commander II tires
In-feed social media post	Completed	*	Approved	*	Greg Drevenstedt 💌	Bike Week	. *	3/3/2025	RR-AR-WR	Custom Harley Road Glide at V-Twin Visionary show
Carousel social media post	Completed	+	Approved	*	Greg Drevenstedt 💌	Bike Week	*	3/3/2025	RR-AR-WR	Custom Harleys (Breakout, Low Rider STs)

Deliverables





- <u>Pre-event (Feb. 24-27)</u>:
 - ✓ 3 pre-event social media posts on 3 channels (1 collab post with Michelin global IG channel)
 - ✓ 1 spring promotion social media post on 3 channels
- Bike Week (Feb. 28-Mar. 9):
 - ✓ 3-5 daily event social media posts on 3 channels (2 collab posts with Michelin global IG channel)
 - ✓ 1 spring promotion social media post on 3 channels
 - ✓ 1 Facebook Live of Michelin @ H-D Partner Day
 - ✓ 2 event videos on YouTube
 - ✓ 1 editorial web post w/ photos, links, etc.
- <u>Post-event (Mar. 9-31)</u>:
 - ✓ 2 post-event social media posts on 3 channels
 - ✓ 1 spring promotion social media post on 3 channels
 - ✓ 2 editorial web post w/ photos, links, etc.
 - ✓ 2 wrap-up videos on YouTube
 - ✓ 1 podcast about Honda Gold Wing 50th anniversary & Daytona Bike Week
 - ✓ 2 magazine articles (to be published in May issues of *Rider* and *American Rider*)

Channels:



• Rider

- Facebook: https://www.facebook.com/RiderMagazine
- Instagram: <u>https://www.instagram.com/ridermag/</u>
- YouTube: https://www.youtube.com/@RiderMagazine
- Website: https://ridermagazine.com/

• American Rider

- Facebook: https://www.facebook.com/americanridermag
- Instagram: https://www.instagram.com/americanridermagazine/
- Website: https://americanrider.com/

• Woman Rider

- Facebook: https://www.facebook.com/womanriderwebsite
- Instagram: <u>https://www.instagram.com/womanrider/</u>
- Website: https://womanrider.com/

Tags/Handles & KPIs: AMERICAN MOTORCYCLING AT ITS BEST

- <u>Tags/Handles</u>:
 - Facebook: @michelinmotorcycle.us
 - Instagram: @michelinmotorcycle
 - Hashtags: #MichelinOnMyMoto, #MichelinPartner, #MichelinAtBikeWeek
- <u>KPIs</u>:
 - Social media posts:
 - Reach (unique users)
 - Interactions (likes, comments, shares)
 - Engagement rate (interactions/reach x 100)
 - <u>Web posts</u>:
 - Page views
 - YouTube videos:
 - Views

Social Media Post Reach & Engagement

Source	# Posts	Reach	Interactions	Engagement Rate
RIDER				(interactions/reach) x 100
Facebook	29	89,173	629	0.7%
Instagram	38	114,300	7,998	7.0%
SUBTOTAL	67	203,473	8,627	4.2%
AMERICAN RIDER				
Facebook	26	50,324	650	1.3%
Instagram	30	65,835	2,852	4.3%
SUBTOTAL	56	116,159	3,502	3.0%
WOMAN RIDER				
Facebook	25	2,135	74	3.5%
Instagram	30	15,526	330	2.1%
SUBTOTAL	55	17,661	404	2.3%
TOTAL	178	337,293	12,533	3.7%

Social Media Post Types

Source	Reel	Photos	Story	Live
RIDER				
Facebook	3	25		1
Instagram	8	25	5	
SUBTOTAL	11	50	5	
AMERICAN RIDER				
Facebook	5	21		
Instagram	6	22	2	
SUBTOTAL	11	48	2	
WOMAN RIDER				
Facebook	4	21		
Instagram	6	22	2	
SUBTOTAL	10	48	2	
TOTAL	32	136	9	1

Social Media Post Examples

 3 Instagram posts were collaborations with Michelin's global IG channel



ridermag and michelinmotorcycle

ridermag DID YOU KNOW? More than 1,000,000 Michelin Scorcher tires have rolled out of the factory on Harley-Davidson motorcycles since 2008.

2025 Harley-Davidsons with Michelin Scorcher tires as original equipment include four Cruiser/Softail models (Breakout, Fat Boy, Low Rider S. and Low Rider ST) and three Adventure Touring models (Pan America 1250 Special, Pan America 1250, and CVO Pan America).

We're out riding the latest Harley-Davidson Softails in Texas. All Softails now come with ride modes and IMUs for lean-sensitive traction control, plus standard cruise control and tire-pressure monitoring. Stay tuned for reviews!

Action photos by Brian J. Nelson & Kevin Wing

@harleydavidson #harleydavidson

@michelinmotorcycle #MichelinOnMyMoto #MichelinPartner

Boost again

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OOV

View insights

QQA

View insights

Liked by americanridermagazine and 141 others

ridermag and michelinmotorcycle Daytona Beach, Florida

> ridermag This trick-looking custom Harley-Davidson Pan America was built by Nash Customs and shown at the V-Twin Visionary Presents the Rockford Fosgate All Out Bagger Show during Davtona Bike Week. We love its bold style with white paint set off by gold details and gold anodized cross-spoke wheels with Michelin Road 6 tires, a Saddlemen seat, and an SC Project exhaust.

Custom builders often anticipate or set trends adopted by major manufacturers. Harley's Pan America 1250 has been a serious contender in the ADV world since it debuted in 2021, and it has cross-spoke wheels shod with Michelin Scorcher Adventure tires. In late January, Harley-Davidson announced the 2025 Pan America ST, a street-focused version with cast wheels shod with Michelin Scorcher Sport tires. The Pan America built by Nash Customs blends elements of both with a big dose of custom style.

@thenashcustoms Antuinicianan Boost post Liked by americanridermagazine and 104 others

ridermag and michelinmotorcycle Daytona Beach, Florida

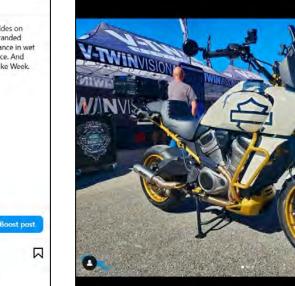
> ridermag The 2025 Harley-Davidson Pan America ST rides on Michelin Scorcher Sport tires. Co-developed and co-branded with Harley-Davidson, they offer long-lasting performance in wet and dry conditions and maximum handling performance. And they look great in the late afternoon sun at Daytona Bike Week.

@harleydavidson #HarleyDavidson @officialbikeweek #DaytonaBikeWeek #DaytonaBikeWeek2025 @michelinmotorcycle #MichelinOnMyMoto #MichelinPartner #michelinscorcher #MichelinAtBikeWeek

200

liew insights OQV

Liked by americanridermagazine and 93 others

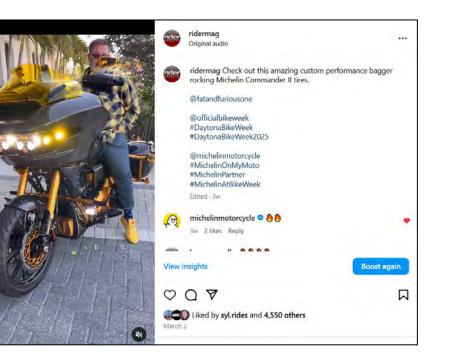




<u>Social Media Post</u> Examples

- 32 posts were reels
- 175,654 views
- 5,489 views per reel (average)







Social Media Post

Examples

- 136 posts were photos (in-feed image, carousel, etc.)
- 4 Michelin spring promotion posts on Rider, American Rider & Woman Rider



womanrider Davtona Beach, Florida womanrider Happy International Women's Day from Daytona **Bike week!** This rider and her pampered pup are enjoying the scene on Main Street. Whether you ride an Indian, a Harley, or other brand of motorcycle. Michelin has you covered with new and replacement motorcycle tires. Use the Tire Selector on Michelin's website to search by Vehicle or Size to find the best options. Just go to MichelinMan.com/motorcycle. Now through April 26, 2025, Michelin's spring promotion offers customers a Visa Reward Card by mail worth up to \$50 with the purchase of select Michelin motorcycle tires. Get details at MichelinMan.com/motorcycle/promotions. @officialbikeweek #DaytonaBikeWeek #DaytonaBikeWeek2025 @michelinmotorcycle #MichelinOnMvMoto 0 V

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womanrider

womanrider Ride a Honda Gold Wing, cruiser, or touring bike? Check out the new Michelin Road W GT trics for the Honda Gold Wing and the Michelin Commander III Cruiser and Michelin Commander III Touring tires. And with Michelin's spring promotion, you can get up to \$50 in a Visa® Reward Card by mail for the purchase of select Michelin motorcycle tires. More details below.

Get a \$50 Visa® Reward Card after online submission with the purchase of two (front and rear) qualifying Michelin On-Road Motorcycle tires.⁵ Get a \$25 Visa® Reward Card after online submission with the purchase of one qualifying Michelin On-Road Motorcycle tire.⁶ Get a \$30 Visa® Reward Card after online submission with the purchase of two (front and rear) qualifying Michelin Off-Road Motorcycle tires. Get a \$15 Visa® Reward Card after online submission with the purchase of one qualifying Michelin Off-Road Motorcycle tire. Offer valid on purchases February 26-April 26, 2025. Visit two-wheel tirerewardcenter.com for complete terms and conditions, and to submit the redemption form online along with a copy of your receipt by May 31, 2025. Not valid with any other offer. Void where prohibited by Jaw. "Details at: michelinman.com/motorcycle/promotions.

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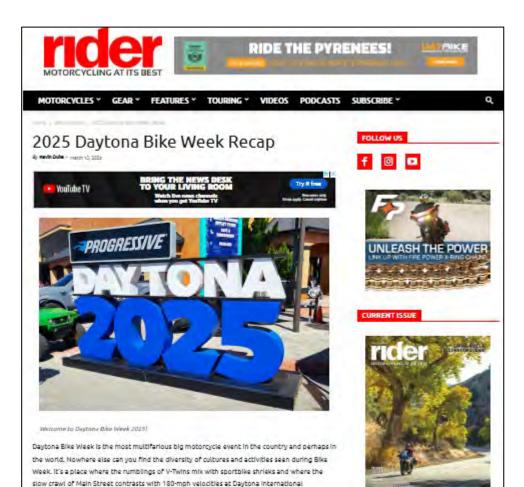
Web Post Page Views & YouTube Views

Web Post	Page Views	YouTube Video	Views
RIDER			
The Road to Daytona Bike Week 2025	8,604	<u>Daytona Bike Week 2025 Highlights</u> (Part 1)	1,464
2025 Daytona Bike Week Recap	5,503	Daytona Bike Week 2025 Highlights (Part 2)	2,414
Honda Gold Wing 50th Anniversary and Daytona Bike Week Ep. 78 Rider Magazine Insider Podcast	485	<u>Daytona Bike Week 2025 Highlights</u> (Part 3)	7,224
		<u>Ep. 78: Honda Gold Wing 50th</u> Anniversary and Daytona Bike Week*	1,257
AMERICAN RIDER			
2025 Daytona Bike Week Recap	543	Daytona Bike Week 2025 Recap	1,635
TOTAL	15,135		13,9994

*includes podcast downloads/listens + YouTube views

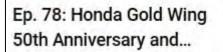
Web Post & YouTube

Examples



2025 DAYTON
BIKE WEEK
HIGHLIGH
PART 22025 Daytona Bike
Week Highlights
UnderDaytona Bike Week 2025
Highlights (Part 2)1:272.4K views • 2 weeks ago1.4K views • 2 weeks ago





365 views · 6 days ago

Daytona Bike Week 2025

Highlights (Part 3)

o 7.2K.v

7.2K views · 2 weeks ago

Speedway.